Wisconsin Grape Grower Survey: 2020

Presented: January 26, 2021 Wisconsin Fresh Fruit and Vegetable Show

Review by: Randy Hartung

Survey Parameters

- Late season start
- 100 acres represents less than 10% of membership
- Looking for all growers to participate, members and non
- Few members participated, so far
- On going data collection
- We hope to have this completed by Grower School
- Contact me with comments and questions

Marquette

11 % of state reported

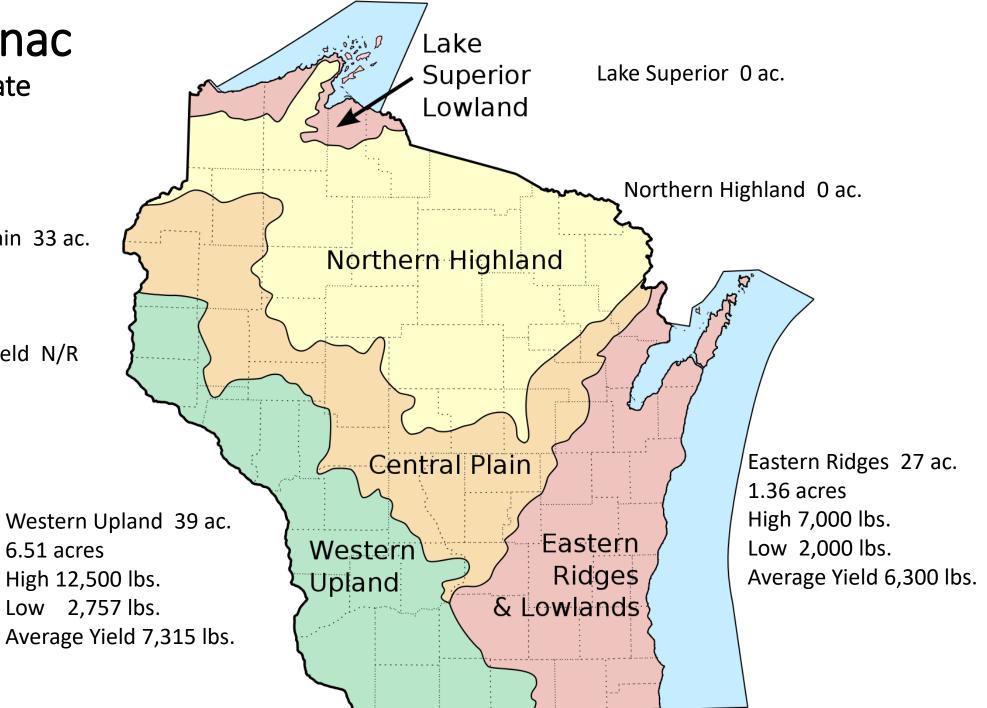
Central Plain 33 ac. .35 acres
High 0
Low 0
Average Yield N/R

Lake Superior Lake Superior 0 ac. Lowland Northern Highland 0 ac. Northern Highland Central Plain Eastern Ridges 27 ac. 5.5 acres High 8,000 lbs. Western Upland 39 ac. Eastern Low 2,356 lbs. Western' 5.48 acres Ridges Average Yield 6,625 lbs. High 6,000 lbs. Upland & Lowlands Low 3,000 lbs. Average Yield 4,500 lbs.

Frontenac

7.9 % of state reported

Central Plain 33 ac. .35 acres High 0 Low 0 Average Yield N/R



Petite Pearl

9.6 % of state reported

Central Plain 33 ac. .0 acres High 0 Low 0 Average Yield N/R

Lake Superior Lake Superior 0 ac. Lowland Northern Highland 0 ac. Northern Highland Central Plain Eastern Ridges 27 ac. 6.7 acres Western Upland 39 ac. High 8,000 lbs. Eastern Low 5,000 lbs. Western' 2.87 acres Ridges Average Yield 6,350 lbs. High 13,600 lbs. Upland & Lowlands Low 1,513 lbs. Average Yield 13,000 lbs.

Frontenac Gris Lake Superior Lake Superior 0 ac. 4.0 % of state Lowland reported Northern Highland 0 ac. Central Plain 33 ac. Northern Highland .0 acres High 0 Low 0 Average Yield N/R Central Plain Eastern Ridges 27 ac. 1.9 acres High 11,340 lbs. Western Upland 39 ac. Eastern Low 2,000 lbs. Western' 2.08 acres Ridges Average Yield 11,000 lbs. High 12,260 lbs. Upland & Lowlands Low 3,904 lbs. Average Yield 8,082 lbs.

Brianna 3.78 % of state reported

Central Plain 33 ac. 1.66 acres High 4,800 Low 0 Average Yield 4,800

Lake Superior Lake Superior 0 ac. Lowland Northern Highland 0 ac. Northern Highland Central Plain Eastern Ridges 27 ac. .26 acres High 0 lbs. Western Upland 39 ac. Eastern Western \ Low 0 lbs. 1.86 acres Ridges Average Yield N/R lbs. High 8,000 lbs. Upland & Lowlands Low 3,942 lbs. Average Yield 5,971 lbs.

LaCrescent

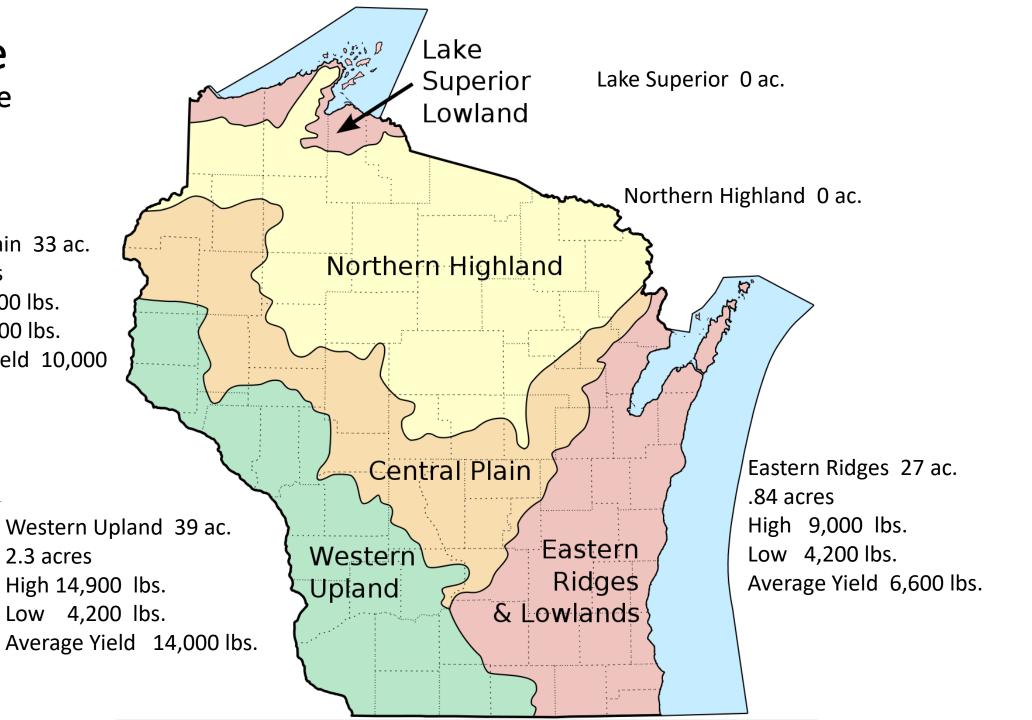
2.22 % of state reported

> Central Plain 33 ac. .33 acres High 0 Low 0 Average Yield N/R

> > 0 acres

Lake Superior Lake Superior 0 ac. Lowland Northern Highland 0 ac. Northern Highland Central Plain Eastern Ridges 27 ac. 1.89 acres High 9,000 lbs. Western Upland 39 ac. Eastern Low 4,000 lbs. Western \ Ridges Average Yield 5,835 lbs. High 0 lbs. Upland & Lowlands Low 0 lbs. Average Yield N/R lbs.

LaCrosse 4.7 % of state reported Central Plain 33 ac. 1.56 acres High 10,500 lbs. Low 10,000 lbs. Average Yield 10,000



St. Pepin

14.0 % of state reported



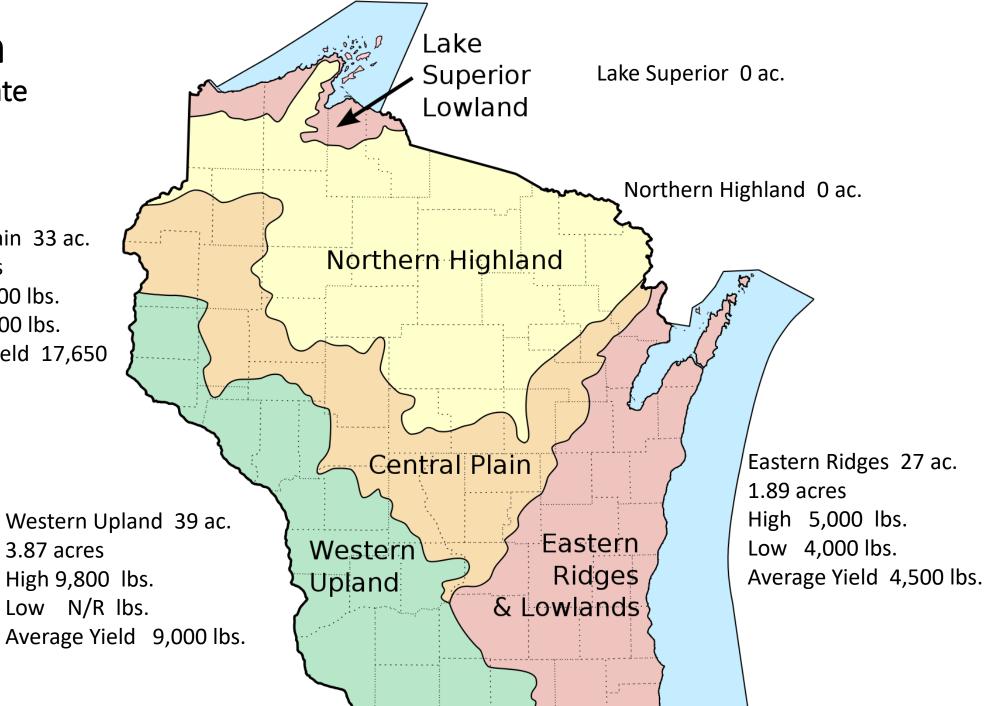
Central Plain 33 ac.

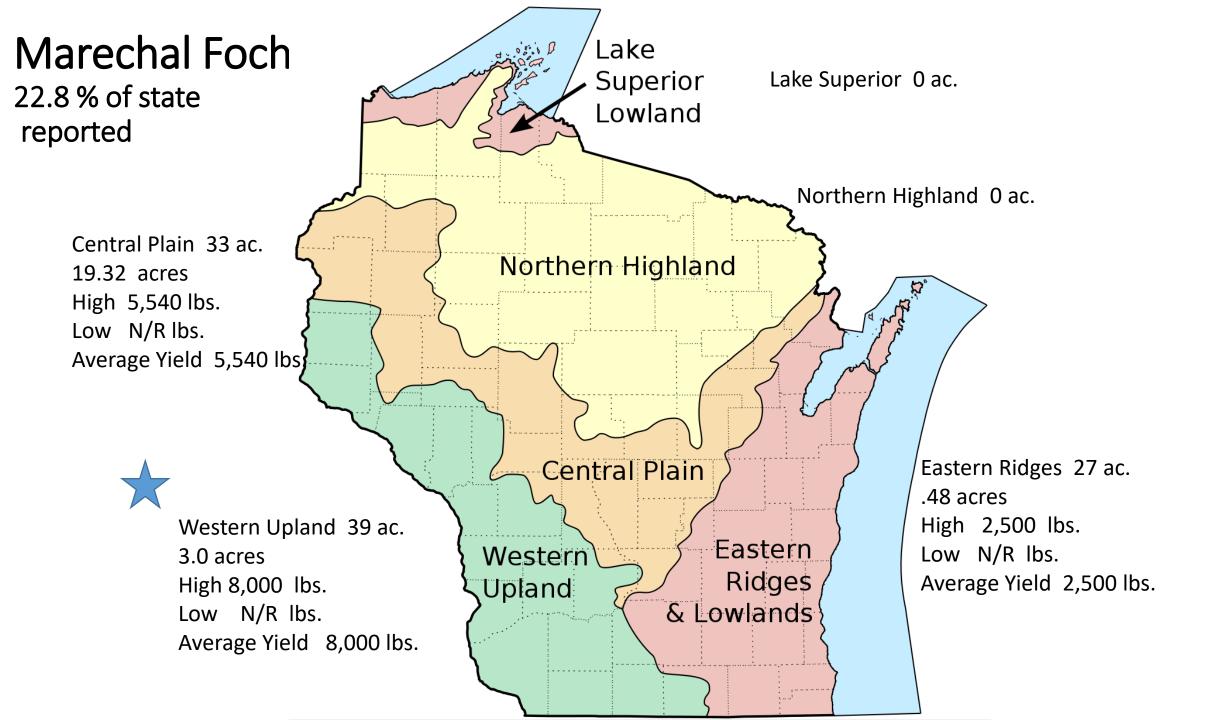
8.32 acres

High 25,000 lbs.

Low 10,300 lbs.

Average Yield 17,650





Frontenac Blanc 1.39 % of state

Central Plain 33 ac.

0 acres

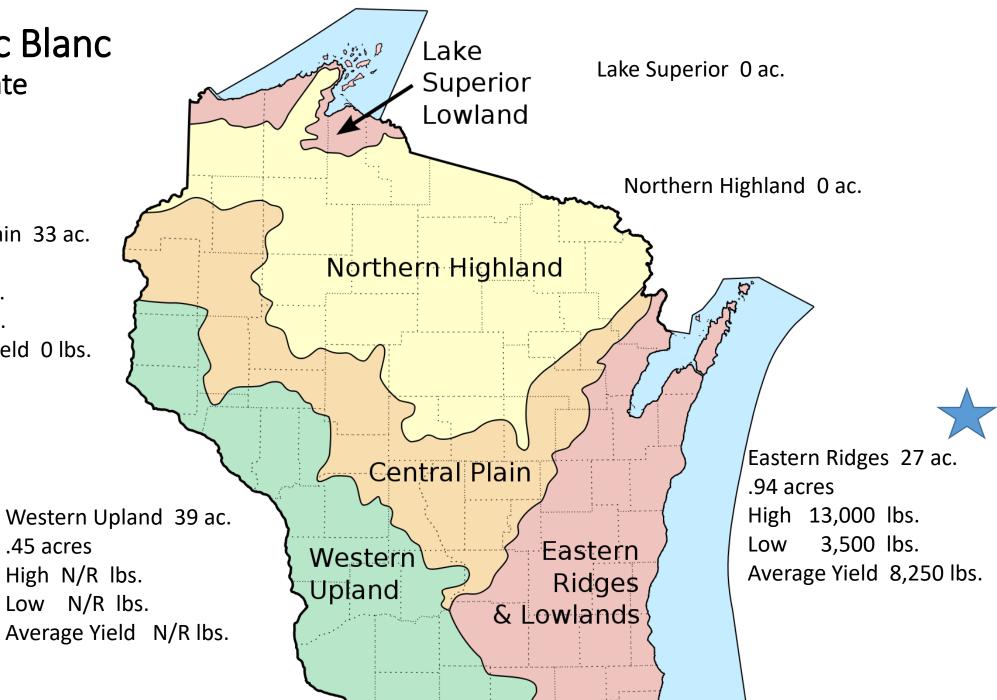
reported

High 0 lbs.

Low 0 lbs.

Average Yield 0 lbs.

.45 acres



Itasca

.16 % of state reported

Central Plain 33 ac.

0 acres

High 0 lbs.

Low 0 lbs.

Average Yield 0 lbs.



Too early to tell

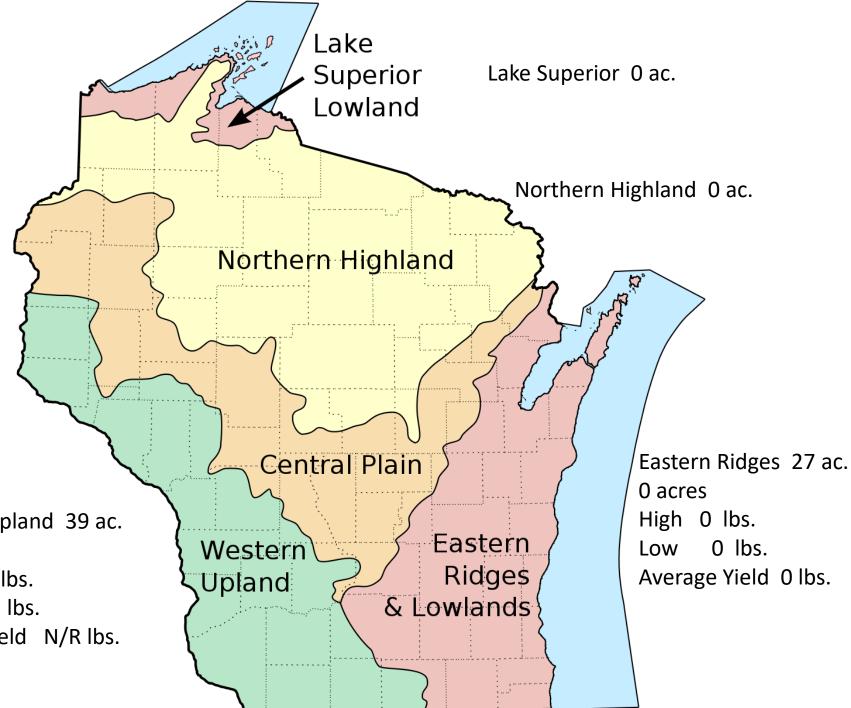
Western Upland 39 ac.

.16 acres

High N/R lbs.

Low N/R lbs.

Average Yield N/R lbs.



St. Croix 1.81 % of state reported

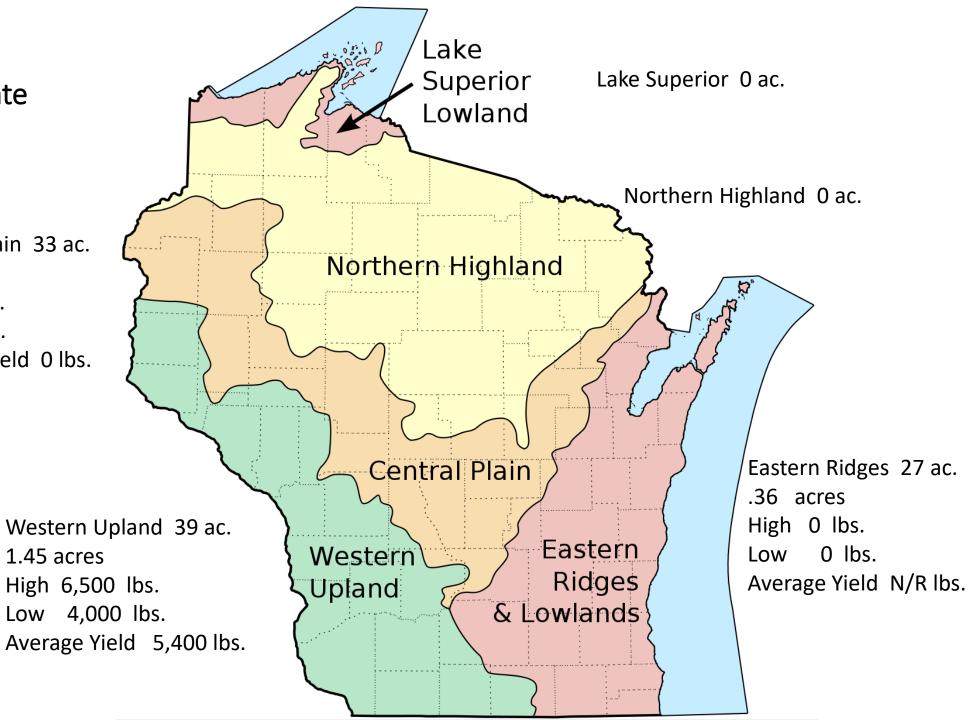
Central Plain 33 ac.

0 acres

High 0 lbs.

Low 0 lbs.

Average Yield 0 lbs.



Comments – Central Plains

Please mark any								
new plantings you								
have of the						Has Covid		Are you
varietals below	Overall quality of	Did you sell (or	Will you plant	What Varietals do	Will you reduce	negatively		anticipating
that are not yet	the grapes	consume) all your	more vines in	you intend to	vine production in	affected your		greater sales in
producing.	produced?	grapes?	2021?	plant?	2021?	business?	If Yes, How?	2021?
	High Quality	Yes	No		No	No		No
	Medium Quality	Yes	No		No	Yes	Sales	Yes
Marquette	High Quality	Yes	No		No	Yes	Gov. Limits	Yes
Marquette	High Quality	Yes	No	None	No	Yes	Gov. Limits	Yes

Comments - Eastern Ridges & Lowlands

Please mark any new plantings you	1							
have of the						Has Covid		Are you
varietals below	Overall quality of	Did you sell (or	Will you plant	What Varietals do		negatively		anticipating
that are not yet	the grapes	consume) all your		you intend to	vine production in	· ·		greater sales in
producing.	produced?	grapes?	2021?	plant?	2021?	business?	If Yes, How?	2021?
								No
Marquette,								
LaCrescent, Itasca	High Quality	Yes	No		No	No		Yes
				Verona already planted but not on				
	High Quality	Yes	No	the list	No	No	Not the vineyard	Yes
				į.				
		Yes	Yes			No		Yes
	High Quality	Yes	Yes	Itasca	No	Yes	Labor	Yes
Frontenac, Petite Pearl, Brianna,								
	Medium Quality	No	No		No	No		No
Marquette,								
Brianna, Frontenac				Frontenac blanc,				
Blanc, Itasca			Yes	Brianna		No		
	High Quality	Yes	Yes		No	No		Yes
				Marquette, Leon				
·	,	Yes	Yes			No		No
	Medium Quality	Yes	No		No	No		Yes
Marquette, Petite								
Pearl	High Quality	Yes	Yes	not sure yet	No	No		Yes
	High Quality	Yes	No				Sales	Yes
	Medium/HighQualit							
Marquette Marquette	у	Yes	No	Itasca	No	No	Labor	Yes

Comments - Northern Highland

that are not yet	consume) all your	more vines in		Will you reduce vine production in			Are you anticipating greater sales in 2021?
Marquette		Yes	Marquette	No	No		
Marquette		Yes	Marquette	No	No	None	

Comments - Western Upland

Please mark any new plantings you have of the varietals below that are not yet producing.	Overall quality of the grapes produced?	Did you sell (or consume) all your grapes?		What Varietals do you intend to plant?	Will you reduce vine production in 2021?	Has Covid negatively affected your business?		Are you anticipating greater sales in 2021?
Itasca	High Quality	Yes	Yes	Verona	Yes	No		Yes
LaCrescent	High Quality	Yes	No		Yes	Yes	Labor	No
Marquette,								
Frontenac, Itasca	High Quality	Yes	No		No	Yes	Labor	Yes
	High Quality	Yes	No		No	No		No
Petite Pearl		No	No		No	No		Yes
	High Quality	No	No		No	Yes	Sales	No
	Low Quality	No	Yes	frontenac	No	No		Yes
St. Pepin, Itasca	High Quality	Yes	No		No	Yes	Gov. Limits	Yes
Itasca		Yes	No	Verona	Mostly No	Yes	Labor	Yes

Could the WGGA do more to assist your vineyard business?

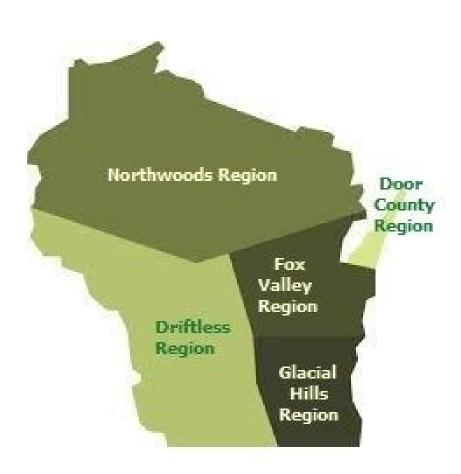
- Not really.
- "We really appreciated the bee mitigation program in 2019.Help support strong but fair grape pricing. Support within the grower community is very good."

- Yes, I would like to purchase or partner with someone to purchase California grape varieties.
- Sure
- "I suspect pricing will continue to be discussion.
 For me continued work with the UW on disease and pest problems. Shared information on sourcing materials might be a nice addition to the web site"

- More sharing of ideas/methods via vineyard walks or just get together in small groups.
- Continue to do the communicating that already is being done. Loose communication with the members and we have a slowly dying organization.
- Continue to work on data collection to benefit our customers, the wineries.

- Help with marketing. Finding honest buyers. As a group can we talk pricing?
- A great resource for newer growers like myself.

Will the WGGA have a Seat at the Table?



Marketing Map



UW Biological Map

Could this be the Future of AVA's in the State?



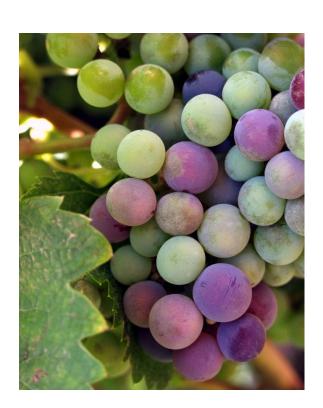
This Survey was a very small slice of the information we should be collecting

- For State and Federal Programs (i.e. disaster, muiltiparrell and hail insurance.)
- Grant Programs for production and marketing.
- Strength in numbers for legislation and tourism.
- In the future the industry will want to have multiple AVA's and this information will help.
- To assist in market development of "area" varietal.
- Determine the varietals best suited in a particular region.

If you have not done so, please go to the WGGA web site and find the link to the survey and fill it out.



Thank You for Your Participation



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